



LONDON  
NEW YORK  
WASHINGTON D.C.

## Independent Consultants for the Legal Industry

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### **Experienced Associate / Management Consultant**

Employer: Blaqwell, Inc. (<http://www.blaqwell.com>)

Location: New York, NY or Washington, DC

Position Type: Employee

Position Duration: Full-Time

### **Description of Blaqwell, Inc.**

Blaqwell is an independent consulting firm providing strategic and organizational advice to leading law firms, legal and compliance departments, and others in the legal industry. Projects include advising law firms on strategic initiatives in North America and Europe, and advising General Counsel on improving organizational effectiveness, efficiency and reducing costs. In addition, Blaqwell is a small, growing firm with significant opportunities for talented individuals. Our partnership is comprised of leaders from top organizations including McKinsey, Linklaters, and PriceWaterhouseCoopers.

For successful former consultants from top-tier firms, we offer flexibility and choice, attractive financial rewards, the opportunity to work on high impact, challenging projects with teams of people from similar backgrounds, and significant advancement opportunity in an entrepreneurial environment.

### **Description of Position:**

- Significant client interactions and project participation
- Research and analyze client data utilizing advanced Excel, surveys, and questionnaires
- Develop client presentations in conjunction with senior Blaqwell staff
- Make presentations to clients
- Engage in creative evidence-based problem-solving
- Conduct and document interviews
- Research emerging trends and best practices in the legal profession and other industries
- Analyze and evaluate tools such as software applications for clients

### **Skills and Experience:**

We are seeking a candidate with one to two years' experience at a top-tier management consulting firm or in an internal strategy position in a top corporation. An MBA or JD from a top-tier school is required for this position. In addition, the ideal candidate will have:

- Outstanding communication, presentation and interpersonal skills
- Knowledge of basic finance, business strategy, organizational and accounting concepts
- Strong character and a passion for self discovery and personal development
- Sense of humor, flexibility, and positive attitude
- Entrepreneurial drive and desire to contribute to growing organization
- Knowledge of project financials
- Knowledge of Microsoft Suite (MS Project preferred) and/or flexibility in learning new software applications
- Intermediate experience with Microsoft Excel and Outlook

- Strong sense of initiative and ability to work independently as well as in a team setting
- Ability to work under tight deadlines to successfully meet objectives